## (HireGenics

How we helped a client achieve phenomenal savings with our customized payrolling solutions

Total Contractors: 810
Full Price Contractors
396
Annual Spend:
$\$ 80,388,000$

Payrollees(51\%)
414
Annual Spend
Total Spend - \$148,491,000

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Full Price Contractors
4 9 6
Annual Spend
$100,688,000
```

Total Spend - \$152,341,000
Full Price Contractors
596
Annual Spend
\$120,988,000

214 Annual Spend \$35,203,000

Total Spend - \$156,191,000

Additional savings are realized by increasing the percentage of HireGenics payrollees in your workforce mix.

## Assumptions

| Worker Type | Avg. Hourly Pay Rate | Markup | Avg. Cost Per Hour* |
| :--- | :---: | :---: | :--- |
| Contractors | $\$ 70.00$ | $45.00 \%$ | $\$ 101.50$ |
| Payrollees | $\$ 70.00$ | $17.25 \%$ | $\$ 82.25$ |

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[^0]:    *Annual costs assume 2000 hours.

